

FY2019 COC FUNDING COMPETITION



CoC Program Description

The Continuum of Care (CoC) Program (24 CFR part 578) is designed to promote a community-wide commitment to the goal of ending homelessness; to provide funding for efforts by nonprofit providers, states, and local governments to quickly rehouse homeless individuals, families, persons fleeing domestic violence, dating violence, sexual assault, and stalking, and youth while minimizing the trauma and dislocation caused by homelessness; to promote access to and effective utilization of mainstream programs by homeless individuals and families; and to optimize self-sufficiency among those experiencing homelessness.

FY18 Competition Recap

- TX-601 scored **183.75 or 92%**
 - FY17 TX-601 scored 143 or 73%
 - **20% increase** over FY17
 - Highest nationwide score 190
 - Lowest nationwide score 47.75
 - Median nationwide score 160
- TX-601 received **\$13,306,444**
 - FY17 (\$12,259,386)
 - **8.5% increase** or \$1,047,058

FY18 Recap Why CoC's Got an Increase in Funding

- CoCs with higher application scores:
 - Reduced Homelessness in their communities
 - Used performance criteria to rank projects
 - Used Housing First practices
 - Increased PSH and RRH units
 - Reallocated lower performing projects

NOFA Resources

FY2019

[HUD NOFA](#)

TCHC highly encourages all interested applicants to thoroughly read the NOFA in its entirety

HUD CoC Application Deadline: September 30, 2019

[NAEH CoC Overview](#)

CoC Program Grant

[Local RFP Pending](#)

Local Competition Deadline: August 23, 2019

HUD Policy Priorities

- Ending homelessness for all persons
- Create a systemic response to homelessness
- Strategically allocating and using resources
- Using an Evidence-Based Approach
- Increasing employment
- Providing Flexibility for Housing First with Service Participation Requirements

HUD Policy Priorities

Ending homelessness for all persons

To end homelessness, CoCs should identify, engage, and effectively serve all persons experiencing homelessness. CoCs should measure their performance based on local data that consider the challenges faced by all subpopulations experiencing homelessness in the geographic area (e.g., veterans, youth, families, or those experiencing chronic homelessness). CoCs should have a comprehensive outreach strategy in place to identify and continuously engage all unsheltered individuals and families. Additionally, CoCs should use local data to determine the characteristics of individuals and families with the highest needs and long experiences of unsheltered homelessness to develop housing and supportive services tailored to their needs. Finally, CoCs should use the reallocation process to create new projects that improve their overall performance and better respond to their needs.

HUD Policy Priorities

Create a systemic response to homelessness

CoCs should be using system performance measures such as the average length of homeless episodes, rates of return to homelessness, and rates of exit to permanent housing destinations to determine how effectively they are serving people experiencing homelessness. Additionally, CoCs should use their Coordinated Entry process to promote participant choice, coordinate homeless assistance and mainstream housing and services to ensure people experiencing homelessness receive assistance quickly, and make homelessness assistance open, inclusive, and transparent.

HUD Policy Priorities

Strategically allocating and using resources

Using cost, performance, and outcome data, CoCs should improve how resources are utilized to end homelessness. CoCs should review project quality, performance, and cost effectiveness. HUD also encourages CoCs to maximize the use of mainstream and other community-based resources when serving persons experiencing homelessness. CoCs should also work to develop partnerships to help CoC Program participants sustainably exit permanent supportive housing, such as through partnerships with Public Housing Authorities (PHAs) and other government, faith-based, and nonprofit resources specializing in areas such as treating mental illness, treating substance abuse, job training, life skills, or similar activities, including those that help CoC Program participants, whenever possible, reach recovery, self-sufficiency, and independence. Finally, CoCs should review all projects eligible for renewal in FY 2019 to determine their effectiveness in serving people experiencing homelessness, including cost effectiveness.

HUD Policy Priorities

Using an Evidence-Based Approach

CoCs should *prioritize projects that employ strong use of data and evidence*, including the cost-effectiveness and impact of homelessness programs on positive housing outcomes, recovery, self-sufficiency, and reducing homelessness. Examples of measures that CoCs may use to evaluate projects include, but are not limited to: rates of positive housing outcomes, such as reduced length of time homeless and reduced rates of return to homelessness; improvements in employment and income; and improvements in overall well-being, such as improvements in mental health, physical health, connections to family, and safety.

HUD Policy Priorities

Increasing employment

Employment provides people experiencing homelessness with income to afford housing. Employment also improves recovery outcomes for individuals with mental illness or addiction. CoCs and CoC-funded projects should work with local employment agencies and employers to prioritize training and employment opportunities for people experiencing homelessness. CoC's should also promote partnerships with public and private organizations that promote employment.

HUD Policy Priorities

Providing Flexibility for Housing First with Service Participation Requirements

The traditional Housing First approach has two basic parts: First, individuals are rapidly placed and stabilized in permanent housing without any preconditions regarding income, work effort, sobriety or any other factor. Second, once in housing, individuals never face requirements to participate in services as a condition of retaining their housing. The first part, placement into permanent housing without preconditions, is an important priority to ensure that federal funds are allocated to providers that serve the most vulnerable homeless individuals. This NOFA maintains the commitment to unconditional acceptance of individuals into housing, especially for people with a high degree of vulnerability. At the same time, allowing service participation requirements once a person has been stably housed may promote important outcomes (e.g., employment, increased income, reduced substance use, and strengthened social connection), so this NOFA also provides communities and programs with flexibility, without penalty, to use service participation requirements after people have been stabilized in housing (consistent with 24 CFR 578.75(h)).

CoC Program Implementation Note

- *Performance-Based Decisions*

- CoCs cannot receive grants for new projects, other than through reallocation, unless the CoC competitively ranks projects based on how they improve system performance as outlined in Section VII.B.1.a of this NOFA;
- HUD is increasing the share of the CoC score that is based on performance criteria; and
- HUD will prioritize funding for CoCs that have demonstrated the ability to reallocate resources to higher performing projects.

CoC Consolidated Application

- FY 2019 CoC Application
- FY 2019 Project Application for each project
- Priority Listing
 - Reallocation Forms
 - New Project Listing
 - Renewal Project Listing
 - CoC Planning Project

CoC Application Scoring

• Project Capacity, Review & Ranking	29 Points
• System Performance	<i>60 Points</i>
• HMIS	9 Points
• Point-In-Time Count	6 Points
• Performance & Strategic Planning	40 Points
• CoC Coordination & Engagement	<u>56 Points</u>
	200 Available Points

Project Capacity, Review & Ranking

- HUD will award up to **29 points** to CoCs that demonstrate the existence of a **coordinated, inclusive, and outcome-oriented community process** for the **solicitation, objective review, ranking and selection of project applications**, and a process by which **renewal projects are reviewed for performance and compliance with 24 CFR part 578**.
 - *Objective Criteria and Past Performance*
 - *Severity of Needs*
 - *Reallocating Projects*
 - *Ranking Process*

CoC Project Review

- HUD expects each CoC to implement a thorough review and oversight process at the local level for both new and renewal project applications submitted to HUD in the FY 2019 CoC Program Competition
- CoCs are expected to closely review information provided in each project application to ensure:
 - all proposed program participants will be eligible for the program component type selected;
 - the information provided in the project application and proposed activities are eligible and consistent with program requirements at 24 CFR part 578;
 - each project narrative is fully responsive to the question being asked and that it meets all the criteria for that question as required by this NOFA;
 - the data provided in various parts of the project application are consistent; and,
 - all required attachments correspond to the list of attachments in *e-snaps* that must contain accurate and complete information that are dated between May 1, 2019 and September 30, 2019.
- **What this means:** TCHC staff will be providing more feedback and editorial comments on eSNAPS applications

Local Competition: Response to HUD

- *Renewal Projects*
 - Score Card
 - eSNAPS
 - Any Required Documentation
- *First Time Renewal Projects*
 - eSNAPS
 - Any Required Documentation
- *New Projects*
 - RFP Narrative Responses
 - eSNAPS
 - Any Required Documentation
- *Allocations Committee*
 - Renewal projects initially ranked based on score
 - Adjustments made per CoC Ranking Policy
 - New Project RFP responses scored by committee and ranked based on the CoC Ranking Policy
 - Submit Final Project Ranking Recommendations to CoC Leadership for review

Tiered Funding Structure

- Ranking Policy
 - HUD will continue to require Collaborative Applicants to rank all new & renewal projects into 2 tiers

LOCAL POLICIES

- [TX-601 Local Ranking Policy](#)
- [TX-601 Reallocation Policy](#)

Tier 1

- Tier 1
 - 94% of TX-601 ARA +
 - 100% of combined ARA for First Time renewals
- Projects in Tier 1 will be conditionally selected from the highest scoring CoC to the lowest scoring CoC (or until funding runs out), provided the projects pass both eligibility and threshold review

Tier 2

- Tier 2: Remaining 6% of TX-601 ARD plus Bonus*
 - HUD will assign a point value to each project in Tier 2
 - Projects placed in Tier 2 will be assessed for eligibility and threshold requirements
- If a project application straddles Tier 1 & Tier 2, HUD will conditionally award the project up to the amount of funding that falls within Tier 1 as stated previously, the balance that falls into Tier 2 will be considered a Tier 2 project and scored and funded accordingly
- Projects that fall into Tier 2 will be funded based on the assigned HUD point value and available funds

Tier 2 HUD Score

- CoC Score: Up to 50 Points
 - Direct proportion to score received on CoC Application
- CoC Project Ranking: Up to 40 Points
 - Complex HUD Formula based on Tier 2 rank order and available funds
- Low Barriers to Entry: Up to 10 Points
 - How Project Application demonstrates it is low barrier and prioritizes rapid placement & stabilization into PH
 - No pre-conditions to entry
 - HMIS & SSO CAS Projects receive 10 Points

HUD Threshold Requirements

- Past Performance
 - The ability to account for funds appropriately;
 - Timely use of funds received from HUD;
 - Timely submission and quality of reports submitted to HUD;
 - Meeting program requirements;
 - Meeting performance targets as established in the grant agreement;
 - The applicant's organizational capacity, including staffing structures and capabilities;
 - Time-lines for completion of activities and receipt of promised matching or leveraged funds; and
 - The number of persons to be served or targeted for assistance

HUD Threshold Requirements

- Threshold requirements
 - Ineligible applicants
 - Project Eligibility: Monitoring findings, OIG Investigation, routinely does not make quarterly drawdowns, late APR submission, etc
 - Project Quality Thresholds: New Projects*
 - Project Renewal Threshold: Renewal Projects
 - Consistency with Consolidated Plan
 - Environmental Requirements

**Criteria chart NOFA pg 34-39*

Tiered Funding Structure

- Tier 1 TX-601: **\$12,191,863**
- Tier 2 TX-601: **\$1,404,314**
\$13,596,177 Total*
- Bonus: **\$647,437**
 - Bonus included in Tier 2 total
- CoC Planning: Up to **\$388,462**
 - CoC Planning is a non-competitive grant and is considered a separate project and is therefore not included in the Tiered process
- Domestic Violence Bonus: **\$1,028,218**
 - Up to 10 percent of the Preliminary Pro Rata Need (PPRN), or a minimum of \$50,000, whichever is greater, or a maximum of \$5 million, whichever is less

***All Funding Amounts are Estimates Pending Final Notification from HUD**

Renewal Projects

- Eligible renewal projects requesting rental assistance are permitted to if actual rent per unit under lease is less than FMR
 - Applicant must provide copies of the leases to establish actual rent
 - This is intended to reduce the number of projects that have large balances of unspent funds at the end of the operating year
 - However, project applicants for rental assistance cannot request more than 100% of the FMR
- New projects must request full FMR amount per unit

Renewal Project Expansion

- Renewal applicants may apply to expand current operations by adding units, beds, persons served, services provided to existing participants
 - For expansion to be selected, renewal project application must also be selected for conditional funding
 - Must articulate the part of the project being expanded
 - Required to submit 3 project applications in eSNAPS
 - Renewal project application for original project
 - New project application with just expansion information
 - Renewal project application that incorporates activities and combined budget line items
 - Ensure the funding request is within allowable parameters
 - Expansion projects are funded through reallocation, CoC Bonus or DV Bonus dollars

New Projects through Reallocation or Bonus

- Bonus amount: Up to 5% of the FPRN, approximately **\$647,437**
- Reallocation amount: **TBD**
- Must be one of the following
 - Permanent housing-permanent supportive housing (PH-PSH) projects that serve persons who meet the definition of DedicatedPLUS or persons experiencing chronic homelessness at the time of initial enrollment
 - New permanent housing-rapid rehousing (PH-RRH) projects that will serve homeless individuals and families, including unaccompanied youth
 - Joint TH and PH-RRH component to better serve homeless individuals and families, including individuals or families fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking
 - Dedicated HMIS project for the costs at 24 CFR 578.37(a)(2) that can only be carried out by the HMIS Lead
 - Supportive services only (SSO-CE) project to develop or operate a centralized or coordinated assessment system

New Projects from DV Bonus

- New projects that want to be considered for the DV Bonus, must be:
 - Project must be dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking
 - Rapid Rehousing projects that demonstrate trauma-informed, victim-centered approach
 - Joint TH and PH-RRH component projects that demonstrate trauma-informed, victim-centered approach
 - SSO for Coordinated Entry to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet needs of survivors of domestic violence, dating violence, sexual assault, or stalking

New Projects from DV Bonus

- DV Bonus Expansion
 - A CoC may apply to expand an existing renewal project that is not dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking so long as the DV Bonus funds for expansion are solely for additional units, beds, or services dedicated to persons eligible to be served with DV Bonus funding.

New Projects from DV Bonus

- Must be 1 year grant term
- Any number of submissions per project type (RRH, RRH-TH) provided each application is for at least \$25,000
- HUD will conditionally select DV Bonus projects based on the criteria established in the NOFA
 - Any project conditionally selected by HUD as part of the DV Bonus will be removed from the CoC's New Project ranking list and all projects underneath of it will slide up in rank
 - Any project that indicated it would like to be considered as part of the DV Bonus but was not selected as part of the DV Bonus, will retain the ranking provided by the CoC and be considered as a normal ranked project

New Projects from DV Bonus

- HUD will award a point value to each project application combining both the CoC Application score and responses to the domestic violence bonus specific questions in the CoC Application using the following 100-point scale:
 - CoC Score: Up to 25 points in direct proportion to the score received on the CoC Application.
 - Need for the Project: Up to 25 points based on the extent the CoC is able to quantify the need for the project in its portfolio, the extent of the need, and how the project will fill that gap.
 - Quality of the Project Applicant: Up to 50 points based on the previous performance of the applicant in serving survivors of domestic violence, dating violence, sexual assault, or stalking, and their ability to house survivors and meet safety outcomes. Must demonstrate the project will be trauma-informed and victim-centered

FY18 DV Bonus

Nationwide

- Over \$100,000,000 requested from DV Bonus funds
- Just under \$50,000 funded
- Additional \$12 million funded through traditional CoC Funds

Consolidation

- Applicants may consolidate two or more eligible renewal projects into one (no more than four)
- Projects must be held by the same recipient and be of the same project component type
- The following characteristics will not be considered for consolidation
 - outstanding audit or monitoring findings;
 - outstanding obligation to HUD that is in arrears,
 - unresolved construction delays,
 - history of poor financial management or drawdown issues,
 - history of low occupancy levels, or lack of experience in administering the project type, or
 - other capacity issues
- **NEW: Consolidation projects are eligible to apply for Expansion funds**

Project Clarification

- **DedicatedPLUS:** A PSH project where 100% of the beds are dedicated to serve individuals, households with children and unaccompanied homeless youth, that at intake are:
 - (1) experiencing chronic homelessness
 - (2) residing in a transitional housing project that will be eliminated and meets the definition of chronically homeless in effect at the time in which the individual or family entered the transitional housing project;
 - (3) residing in a place not meant for human habitation, emergency shelter, or safe haven; but the individuals or families experiencing chronic homelessness had been admitted and enrolled in a permanent housing project within the last year and were unable to maintain a housing placement;
 - (4) residing in transitional housing funded by a Joint TH and PH-RRH component project and who were experiencing chronic homelessness prior to entering the project;
 - (5) residing and has resided in a place not meant for human habitation, a safe haven, or emergency shelter for at least 12 months in the last three years, but has not done so on four separate occasions, and the individual or head of household meet the definition of 'homeless individual with a disability'; or
 - (6) receiving assistance through a Department of Veterans Affairs(VA)-funded homeless assistance program and met one of the above criteria at initial intake to the VA's homeless assistance system

Project Clarification

- **Joint TH-RRH:** Project that combines two existing program components—transitional housing and permanent housing-rapid rehousing—in a single project to serve individuals and families experiencing homelessness.
 - Recipients should prioritize those with highest needs using evidence-based approach to provide stable housing and services to move participants towards self-sufficient and independence
 - Participants may receive up to 24 months of total assistance
 - The recipient must be able to provide both program components, including the units supported by the transitional housing component and the tenant-based rental assistance and services provided through the PH-RRH component.
 - A program participant may choose to receive only the transitional housing unit or the assistance provided through the PH-RRH component, but the recipient must make both types of assistance available.

Participant Eligibility

Projects funded through this NOFA must have the following eligibility criteria for program participants. References to paragraphs of the definition of homelessness refer to the paragraphs listed under the definition of "homeless" in 24 CFR 578.3. All projects must participate in coordinated entry, and selection of program participants must be consistent with the CoC's Coordinated Entry process. As provided by the Consolidated Appropriations Act, 2019, youth aged 24 and under must not be required to provide third-party documentation that they meet the homeless definition in 24 CFR 578.3 as a condition for receiving services funded under this NOFA. Additionally, any youth-serving provider funded under this NOFA may serve unaccompanied youth aged 24 and under (or families headed by youth aged 24 and under) who have an unsafe primary nighttime residence and no safe alternative to that residence. HUD interprets "youth-serving provider" as a private nonprofit organization whose primary mission is to provide services to youth aged 24 and under and families headed by youth aged 24 and under. HUD interprets "living in unsafe situations" as having an unsafe primary nighttime residence and no safe alternative to that residence. These youth-related requirements supersede any conflicting requirements under this NOFA or the CoC Program rule.

#	Action/ Deadline/ Event	Date
April		
1	CoC Allocations Committee Approves Renewal Scorecard & Competition Process	Thursday, April 4, 2019
2	CoC Board of Directors Approves local Ranking & Reallocation Policies	Monday, April 29, 2019
May		
3	TCHC notifies renewal projects of APR data clean up	Wednesday, May 1, 2019
4	<i>Data Cleanup Session for Renewal APRs (Optional)</i>	5/8/2019 9:00 - 11:00 AM
5	Renewal APR Data Cleanup Due	Wednesday, May 15, 2019
June		
6	CoC Renewal Project Score Cards issued to CoC Project Contact	Wednesday, June 12, 2019
7	Deadline for submission of comments on Score Cards	Friday, June 21, 2019
July		
8	HUD Issues FY 2019 CoC Program NOFA (Notice of Funding Availability)	Wednesday, July 3, 2019
9	TCHC Issues FY 2019 CoC Program Competition Timeline	Tuesday, July 9, 2019
10	<i>FY 2019 CoC NOFA Briefing; @ TCHC Building, 2:00 PM (Optional)</i>	Monday, July 15, 2019
11	TCHC Issues FY 2019 CoC Program Competition Intent to Apply Forms (New & Renewal)	Monday, July 15, 2019
12	CoC Program Competition Intent to Apply Form (New & Renewal) due	Friday, July 19, 2019
13	TCHC Issues FY 2019 CoC RFP for New Projects	Week of July 22, 2019
14	<i>FY 2019 CoC RFP for Project Application Workshop; eSNAPS TA Session, ZoomGrants Workshop @ TBD (Optional) DETAILS PENDING</i>	Week of July 29, 2019
August		
15	Deadline for RFP questions	Thursday, August 22, 2019
16	FY 2019 CoC RFP for New Projects due	Thursday, August 23, 2019
17	Completed New & Renewal Project Applications due in eSNAPS	Friday, August 23, 2019
18	<i>CoC Allocations Committee Briefing: Public Meeting</i>	Week of August 26, 2019
September		
19	<i>CoC Allocations Meeting: Closed Meeting</i>	Week of September 1, 2019
20	Allocation Project Ranking Posted to TCHC Website, Distributed to CoC Board & Applicants	Week of September 9, 2019
21	Final Notification of Application Status--"Included or Rejected"	Thursday, August 15, 2019
22	CoC Project Budget Revisions Due in eSNAPS (if applicable)	September 16 - September 26
23	TCHC & CoC Applicants Review & Finalize Project Applications in eSNAPS	Friday, September 27, 2019
24	TCHC Posts CoC Application on Website	Friday, September 27, 2019
25	TCHC submits FY 2019 CoC Application in eSNAPS	Monday, September 30, 2019
26	FY 2019 CoC Program Competition Closes	Monday, September 30, 2019
#N/A		

Version Notes: This is the 1st version of the competition timeline; dates subject to change pending future HUD communications. All times are local.

How to Apply

- **Intent to Apply**
 - In ZoomGrants
 - www.zoomgrants.com/zgf/TCHC
 - Released at conclusion of this meeting
- **Local RFP**
 - In ZoomGrants
 - Released Week of July 22, 2019
- **All required information will be included in the TX-601 RFP**
 - Complete all required components as listed in the RFP
 - Submit via ZoomGrants no later than 5:00 p.m., Friday, August 23, 2019
 - Please also ensure that all projects have a complete application in e-SNAPS no later than 5:00 p.m., Friday, August 23, 2019
 - **Please hit "Submit" in eSNAPS once your project is complete**
 - Renewal Project Score Cards will be uploaded into ZoomGrants

eSNAPS Info

- **Returning project applicants** can choose to import FY18 renewal project application responses
 - Must be requested during registration of Renewal Funding Opportunity in eSNAPS
 - Only available if a renewal project application was submitted in the FY18 competition
 - Applicants must carefully review imported responses to ensure accuracy and a true representation of project activities
- **First time renewal projects** must complete the entire renewal project application
- **New project applications** must be completed in full and in line with new project application components permitted in the competition
- **TCHC Staff is UNABLE to assist with eSNAPS technical issues** (passwords, user accounts, etc). Must submit Ask A Question through HUD Portal

Required Documents: eSNAPS

- Project application, charts, narratives
- SF-424 Application for Federal Assistance
- SF-424 Supplement, Survey on Ensuring Equal Opportunity for Application
- Documentation of Applicant & Subrecipient Eligibility
- Applicant Certifications
- Form HUD-2880: Applicant/Recipient Disclosure/Update Report must be attached for each project, must include correct amount of HUD assistance requested, must be dated between **May 1, 2019 and September 30, 2019**
- SF-LLL: Disclosure of Lobbying Activities (if applicable)
- Applicant Code of Conduct: Must be attached in eSNAPS or on file with HUD
- Form HUD-50070: Certification for a Drug-Free workplace dated **between May 1, 2019 and September 30, 2019**

Due in eSNAPS by **Friday, August 23, 2019 by 5:00 pm**

Technical Assistance Session

- *Optional* TA Workshop
 - RFP Application
 - eSNAPS
 - ZoomGrants
- Details Pending
 - Week of July 29, 2019

Additional Guidance

- Regularly check www.ahomewithhope.org/funding-opportunities/ for updates and information
- Sign up or update your contact information to receive TCHC Emails
 - www.ahomewithhope.org
- Questions
 - TCHC@ahomewithhope.org
 - Subject: NOFA-19